

# USING ARCHITECTURAL MODELS TO IDENTIFY OPPORTUNITIES FOR IMPROVEMENT OF ACQUISITION MANAGEMENT

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**Abstract:** The article presents a model of the processes in one of the Bulgarian force-management subsystems, namely the acquisition system. Modeling approach is architecturally oriented, which means that the processes are represented according to their sub-processes or phases and activities and the connections in terms of information exchanged between them. Modeling framework selected for this purpose is widely accepted in NATO and partner countries DODAF (Department of Defense Modeling Framework), which may it suitable for further development and usage by partners. The paper also offers a brief discussion of the model and some recommendations for improvement of the process of acquisition management.

**Keywords:** Force management, acquisition management, architectural models, DODAF.

## Introduction

Architecture within the terms of the Information Technologies (IT) domain refers to global view organization of a system and its lifecycle, together with its decomposition into subsystems and their interrelations. Generally architecture may mean either an implementation or a description of the system, i.e. a model.

Although often associated strictly with construction, civil engineering or information technology, this term may also relate more broadly to the practice and optimization of business organizations' internal processes. In this case it is also referred as Enterprise Architecture and addresses organizational business structure, performance management and process architecture. According to Wikipedia Enterprise Architecture is the practice of applying a comprehensive and rigorous method for describing a current and/or future structure and behavior for an organization's processes, information systems, personnel and organizational sub-units, so that they align with the organization's core goals and strategic direction.<sup>1</sup>

From the viewpoint of force management it is of crucial importance to focus the efforts onto research of systems architecture as a whole and also onto their subsystems. This way management of subsystems' processes should be improved, because architectural description of processes and systems within an organization enables possibilities for different important analyses and planning of the whole system lifecycle. For example, cost and effort effectiveness assessment, improvement or optimization, are activities that should bring to speeding up of a particular process. Another important benefit is the ability to compare and share descriptions about similar architectures across other organizations.

Bulgarian Force Management System (BFMS) is divided into three main subsystems: Integrated Defense Resources Management System (IDRMS), Required Operational Capabilities (ROC) system and Acquisition system. Currently BFMS lacks complete and comprehensive description of its architecture. There exists some effort in description of the architecture of some particular warfare subsystems, created within the terms of the Department of Defense Architecture Framework (DODAF).<sup>2</sup> However such descriptions do not focus on the highest organizational level of the force management system, but go into specific details and challenges of the described systems (i.e. C\$ISR system). In order to be able to analyze and this way – to find gaps and bottlenecks into the structure and the organization of the processes of the Bulgarian Army a more concise modeling of the force management system is needed.

In this respect, the purpose of the paper is to model within DODAF the process of acquisition management of the Bulgarian military forces. For this purpose we allocate the relevant acquisition processes and involved organizations and create the so-called operational views (see section 3) of the DODAF framework.

## **Acquisition Management Processes and Systems**

In general, acquisition refers to analyzing the requirements, development, supplying and disposal of armaments, equipment, services (non-physical products like consultancy, logistics support, training, etc.) and/or infrastructure, in order to satisfy force management needs, intended for use in or in support of military missions.<sup>3</sup> In some cases, a number of the acquisition assets are possible to be developed by external, even civil companies or organizations. Although in most situations, these external organizations are established defense industry suppliers, a clear and competitive contracting procedure is needed in order to ensure best results for the force management system. In general, acquisition considers the whole lifecycle of a force capability support products – from the inception of its requirements to the disposal.

It is widely recognized that contemporary warfare systems should remain in service for as long as possible. Moreover, such systems are often large-scale, which results in their high cost and complexity and usually decisions that have been made in early project phases are of crucial importance. These are major reasons for the need of detailed planning and good management of acquisition projects. Such decisions for instance, could be those defining what actually will be acquired, which if not properly made may result in significant shortfall. Acquisition attempts to address these issues by adopting an approach, which views the project as a single undertaking across its entire lifecycle from identification of need through to disposal. This way, acquisition includes activities, structured according to the following basic acquisition project stages:

- Identification of the requirements for equipment and/or services to meet army needs
- Development and/or procurement of equipment and services based on identified requirements
- Support throughout the equipment/service lifecycle
- Disposal of unnecessary equipment and/or termination of excess services

BFMS Acquisition subsystem does not make an exclusion of this general description. Moreover it tries to support the capability even after the disposal of the product by incorporating rules for initiation of another acquisition project. Further in this paper under the term Acquisition or Acquisition System we will mean the BFMS Acquisition subsystem. As a part of BFMS it includes activities for planning, development, testing, logistics, deployment, disposal, etc. of technical systems, equipment, infrastructure, materiel and services all supporting military missions.

BFMS acquisition system operates in tight connection with the other two subsystems of BFMS: IDRMS and ROC system. Its objective is to affordably develop, procure, and manage materiel, services and infrastructure to meet validated Mission Needs Statements.

As mentioned earlier in the paper, possible way to improve acquisition system planning is to focus on modeling of its architecture. In the next section of the paper we introduce the notion of architectural model and the methodologies and frameworks for its creation, commonly used in military organizations.

## **Architectural Models, Modeling Frameworks and Tools**

As already mentioned a model of the architecture is needed in order to be able to reason about it in a scientific way. Usually architectural models are created within some predefined framework. It should outline how to organize and present different

views that introduce architectural structure and flow of processes within the system. Architectural frameworks are necessary in order to pose the rules for create of descriptions in uniform way. This way, a framework facilitates usage of common principles, assumptions and terminology when modeling enterprise architecture. There exist a number of architectural description frameworks as Zachman Framework<sup>4</sup> and TOGAF framework.<sup>5</sup> These two are intended for use in general commercial organizations and there also exist similar such frameworks for the defense industry. Most popular of them is the Department of Defense Architecture Framework (DODAF).<sup>6</sup> Another frameworks (that are actually based on DODAF are the UK Ministry of Defence Architecture Framework (MODAF)<sup>7</sup> and the one developed in France under the name AGATE.<sup>8</sup>

Currently DODAF is available in version 1.5, developed in April 2007 and defines a common approach for architecture description, development, presentation, and integration for military operations and business processes within the Department of Defense.

Architectures are depicted with different graphic, tabular or purely text products that are logically decomposed into three views: Operational, Systems and Technical and each of them aim to show particular architecture attributes. Final goal is to provide a description framework that enables analysis of the effectiveness and simulation of the processes. As per definition,<sup>9</sup> Operational View (OV) focuses on behaviors and functions describing the enterprise mission aspects; System View (SV) describes the system and applications supporting mission functions; Technical View (TV) describes the policies, standards and constraints. Additionally, the framework defines the so-called All Views (AV) that contains is the overarching information describing the architecture plans, scope, and definitions. Each one of these views contain Further, each view is presented by several products, which are graphical, tabular and/or textual entities, describing different characteristics and viewpoints of architecture.

A major driving force for development and research on modeling descriptions of Systems Architecture is suitability of models to be manipulated by appropriate software tools. Moreover, an adequate tool support should also help in creation of the models. One of the popular tools that support modeling of many architectural aspects, is Telelogic® System Architect.<sup>10</sup> It offers wide variety of means to model architecture in DODAF. Next section of the paper, presents the DODAF model of BFMS acquisition system, built using System Architect.

## Architectural Model of the Bulgarian Acquisition Management System

As mentioned in the introduction major purpose of this paper is to model within DODAF the process of acquisition management of the Bulgarian military forces. More specifically we will show the operational views (OVs) of acquisition products lifecycle management process architecture. The reason for focusing on OVs is that when analyzing the model they may show eventual bottlenecks and possibilities for improvement (e.g. optimization by cost, time, effort, etc.) of the process. OVs shown here are as follows:

- OV-1, which usually contains the high-level operational concept graphical description of the architecture. In some cases, it may also present some textual description.
- OV-2 is the Operational Node Connectivity Description. This architecture view presents operational nodes within the architecture of the acquisition system, together with connectivity, and information exchange between them.
- OV-5: Operational Activity Model; This view presents capabilities, operational activities, relationships among activities, inputs, and outputs
- OV-6: describes operational activity and is divided into three sub-views as follows:
  - OV-6a is called operational rules model and it identifies business rules that constrain operation
  - OV-6b is called operational state transition description and it identifies business process responses to events
  - OV-6c is called operational event-trace description and it traces actions in a scenario or sequence of events

According to a definition in normative documents BFMS acquisition management process comprises of six phases in the management of products life cycle. They are:

- Concept Exploration and Technology Development
- System Development and Demonstration
- Operational Demonstration, Evaluation, and Selection
- Production or Procurement, Development, and Sustainment
- Product Improvement or Service Life Extension
- Disposal.

### *Operational View OV-1 Model*

As seen in Figure 1 the high-level structure of BFMS places the acquisition system in between ROC and IDRMS. It neither takes a direct input, nor produces a direct

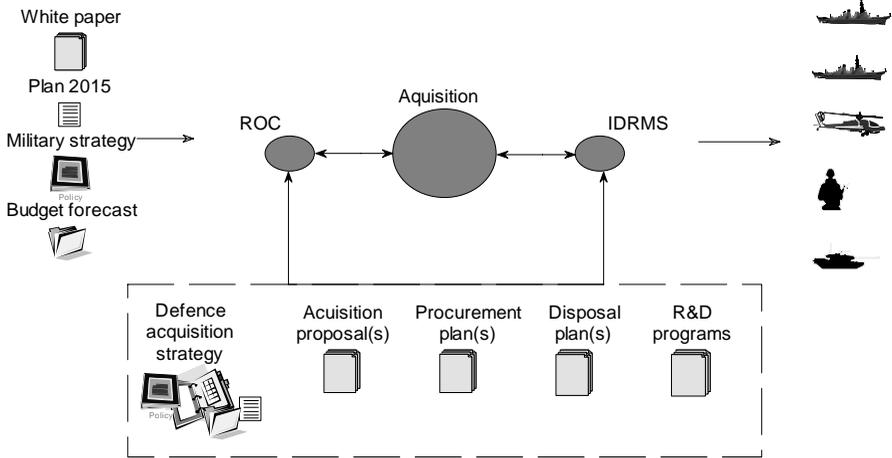


Figure 1: High level Acquisition Management View Diagram.

output to the customer. Instead it takes requirements documents (called Mission Needs Statement) from ROC and after coordination with available resources (most often financial) selects the best among several procurement offers and provides for successful exploitation of the procured resources.

### ***Operational Node Connectivity Models***

?This view shows the operational nodes in the system and the information exchanges between them. In the context of acquisition projects management, it may be constructed following two different approaches:

Operational nodes are seen as abstract entities, each of which presents one of the phases in the acquisition management process. This approach supposes that operational nodes are groupings of like activities that are performed together to carry out the operational concept.<sup>11</sup>

Operational nodes are purely physical items and each of them represents a single organization involved in the acquisition management process.

The OV-2 created using the first approach is shown on fig. 2 and OV-2, created using the second approach could be seen on fig. 3.

In order to increase the expressiveness of the model IDRMS and ROC subsystems are also included in the first case as well as one additional node, named Organizational memory. It should act as a repository of plans developed during the acquisition

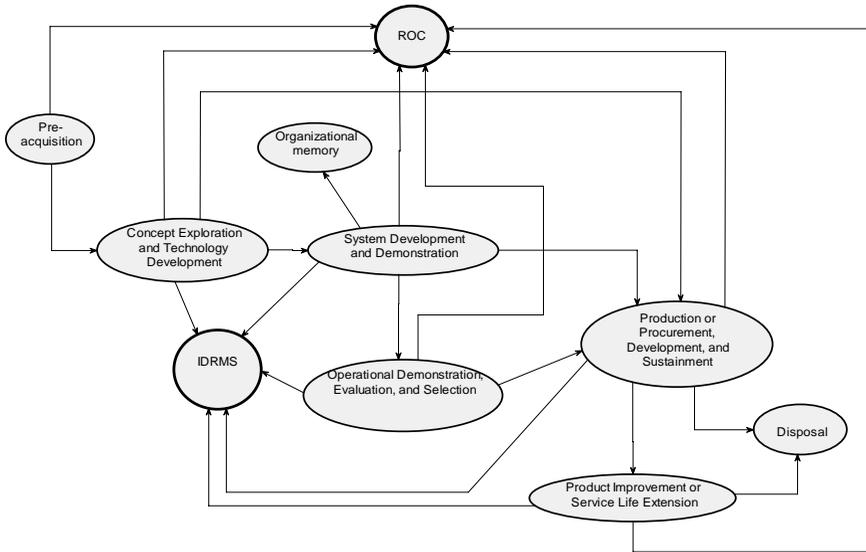


Figure 2: Abstract Operational Node Connectivity Diagram.

project that should be used in other projects. For example, a significant plan is the Personnel Management Plan. It may be used to assist force developers determine the expected number of personnel and identify skills and training required during the lifecycle of the acquisition product.

### ***Operational View OV-5 Model***

The operational view OV-5 is presented by two diagrams:

- Activity Model Diagram, presented on fig. 4
- Node Tree Diagram fig. 5

Activity model diagram shows the consequence of workflow actions, together with their required (inputs) and produced (outputs) resources. As seen on the figure each phase needs specific documents (either completed or working versions) from previous phases and then produces the required documents for next phases in acquisition process. Note that phases can also modify working versions of the documents in order to finish them or provide them for further modification until completion. Figure 4 shows that the starting the procedure of acquisition project needs two major documents – Acquisition Decision Memorandum (ADM) and Mission Needs Statement (MNS). MNS comes from the ROC system and defines the basic requirement for the products needed. ADM is issued as permission for every



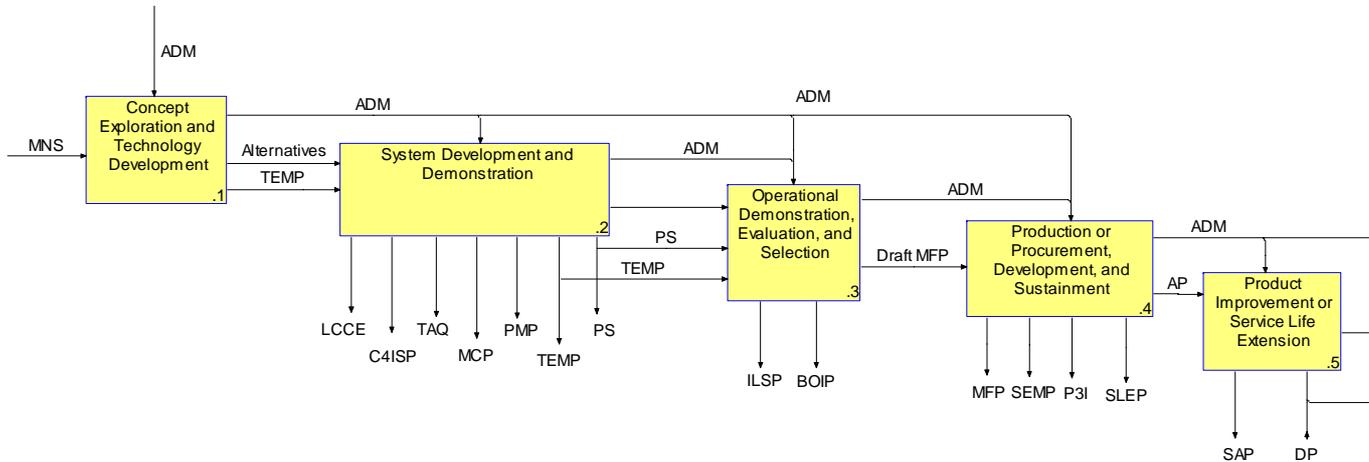
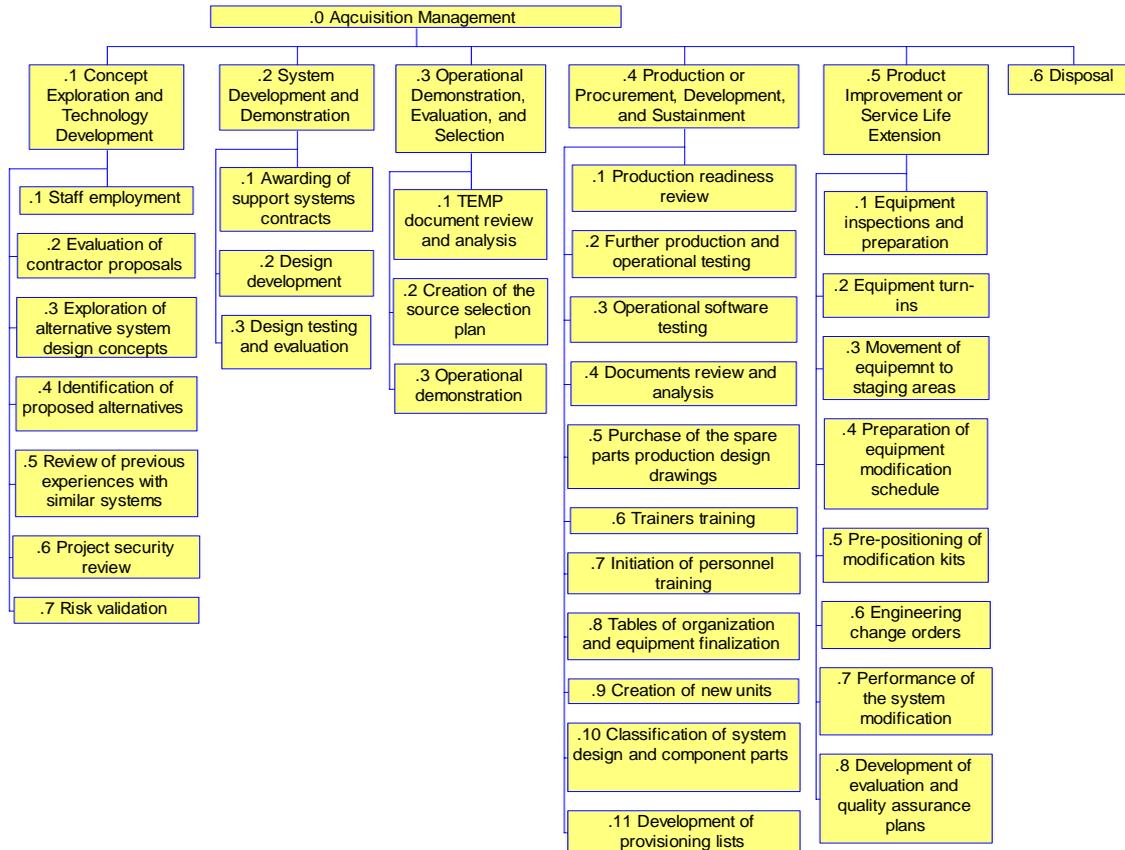


Figure 4: Acquisition Management Activity Model Diagram.

- MNS – Mission Needs Statement
- LCCE – Life-Cycle Cost Estimate
- C4ISP – Command, Control, Computers, Communications, and Information System Plan
- TAQ – Total Acquisition Quantity
- MCP – Maintenance Concept Plan
- PMP – Personnel Management Plan
- TEMP – Test and Evaluation Management Plan
- PS – Procurement Strategy
- ILSP – Integrated Logistic Support Plan
- BOIP – Basis of Issue Plan
- MFP – Materiel Fielding Plan
- SEMP – System Engineering Management Plan
- P3I – Preplanned Product Improvement Plan
- SLEP – Service Life Extension Plan
- DP – Disposal Plan
- ADM – Acquisition Decision Memorandum
- SAP – Separate Acquisition Plan



5: Acquisition Management Node Tree Diagram.

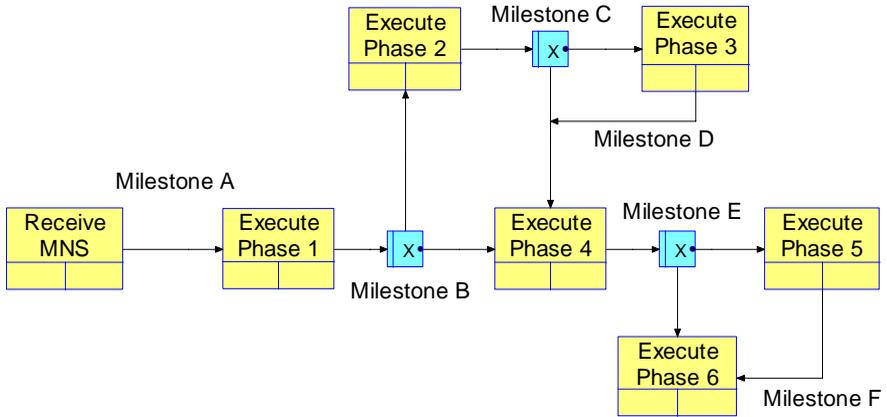


Figure 6: Operational Rules Model.

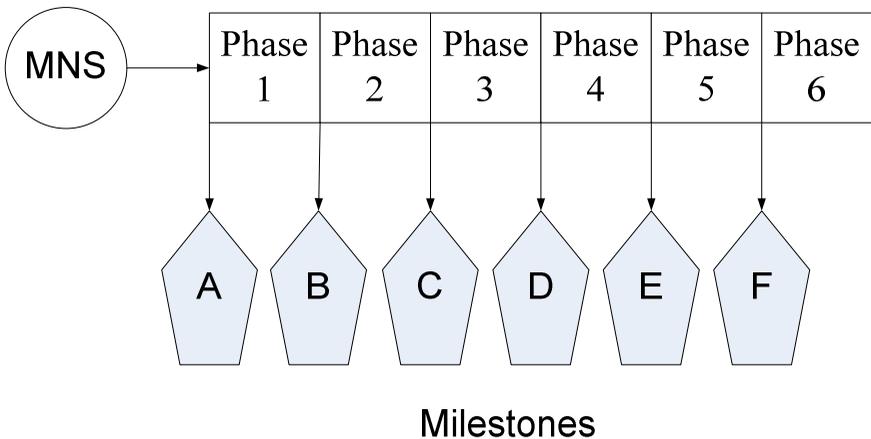


Figure 7: Acquisition Milestones.

acquisition phase to begin. It is coordinated with both other subsystems – IDRMS and ROC, according to the available resources (IDRMS) and eventual changes in the requirements (ROC).

Node tree diagram presents the six main acquisition phases and the activities, which they include. The activities of the phases are not included in other diagrams in the

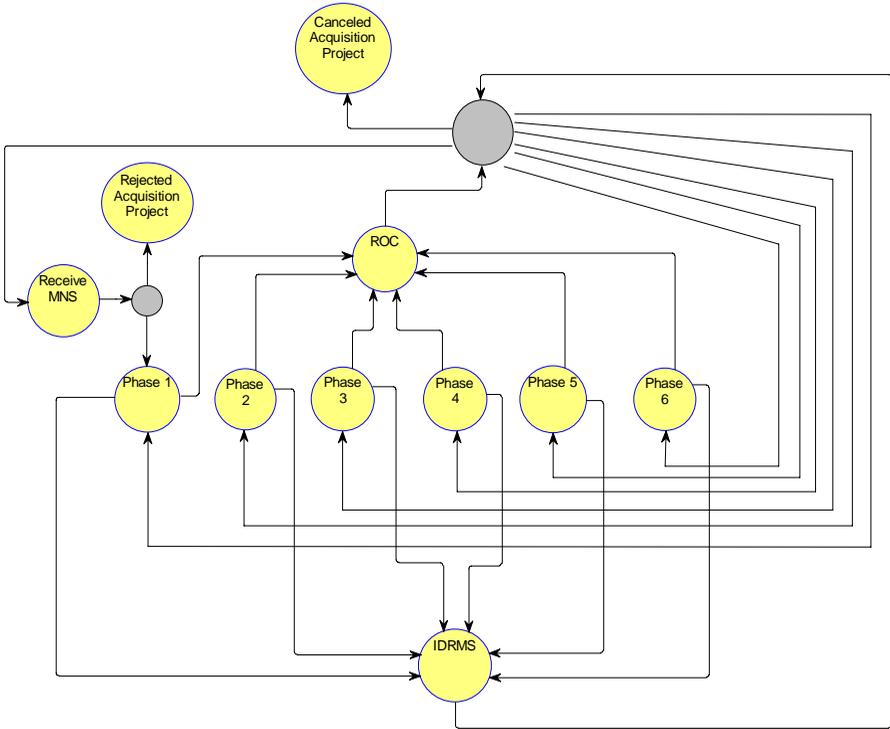


Figure 8: Acquisition Management Operational State Transition Diagram.

paper in order to prevent models from overloading and to preserve their understandability.

The three views on acquisition management process shown so far present only its structure, i.e. they are static models. Next subsections will present dynamic aspects of acquisition management process.

### ***Operational View OV-6a Model***

OV-6a (fig. 6) is the first one of set of three views, used to express dynamic behavior (sequence, timing of events and rules for constraining operation) of architecture. This view sets the constraints the operation of the process. In the particular case with the model of BFMS it shows possible traces for execution of the phases for acquisition of the product. As seen from the figure, at particular stages (the milestones) a decision may certain phase to be omitted or repeated. The milestones (fig. 7) are the moments when the ADM (see fig. 4) should be released. This view shows the guidelines that should be used further in the improvement of the model of acquisition architecture.

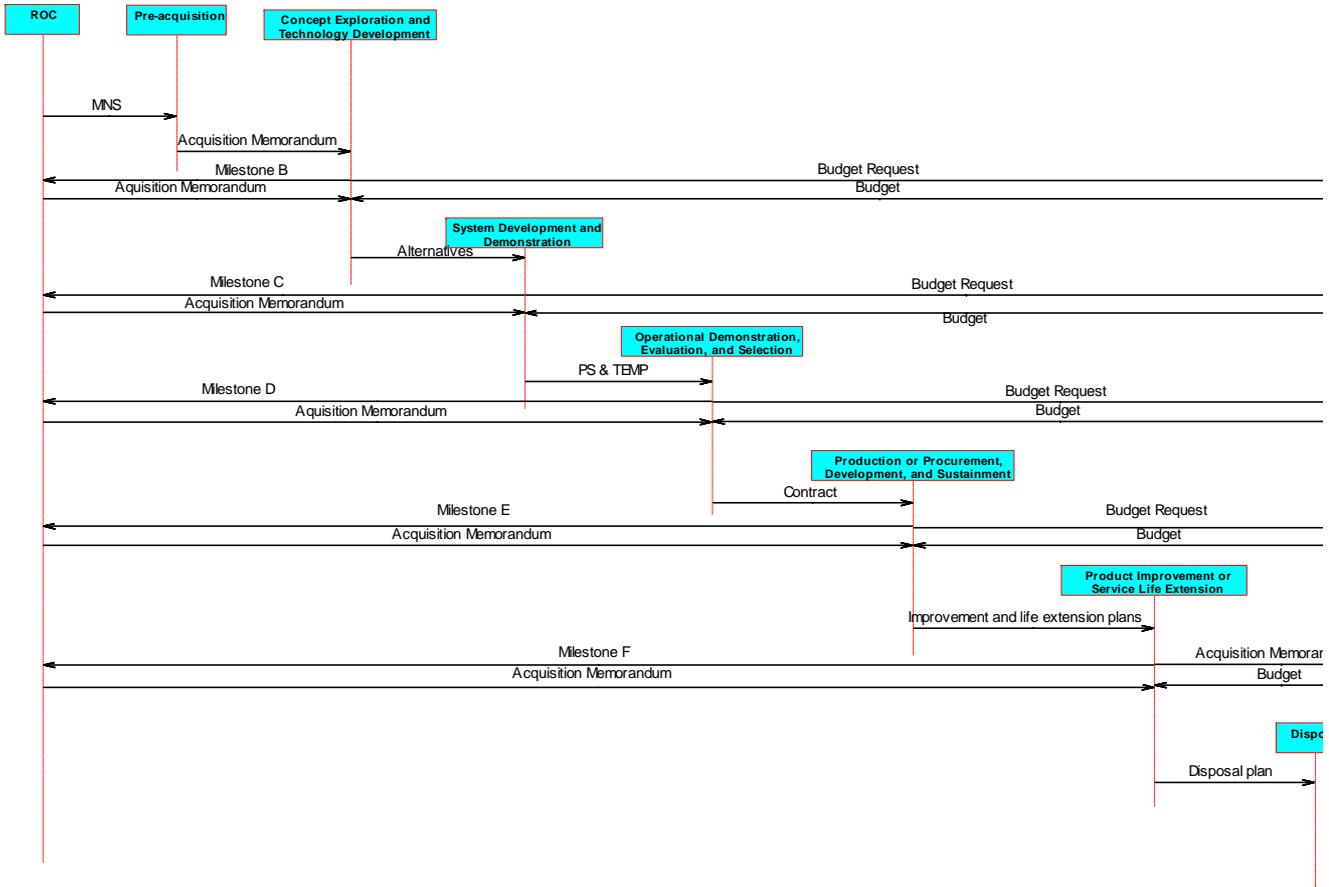


Figure 9: Acquisition Management Operation Event/Trace Diagram.

### ***Operational View OV-6b Model***

OV-6b model is shown on fig.8 presents how the whole process changes its states with respect to reaching a particular milestone. The main issue visible from this diagram is that documents and plans created by the acquisition team at each milestone should be used as a basis for the decision on whether to continue with the same project, initiate a new one or cancel it.

### ***Operational View OV-6c Model***

OV-6c (Figure 9) is actually a time-diagram that shows the possible sequence of events and actions that are taken in response to them within the process architecture. With respect to OV-6a and OV-6b, events shown here are most precisely defined. They represent issuing actual plans and documents produced at each acquisition phase. On fig. 9 it is possible to trace how completion of particular document influences next phases in acquisition process.

## **Conclusions**

The aim of the article is to build a model of the acquisition process and its activities in Bulgarian Army Force Management (BFMS). The model shows different aspects of the connected activities, together with their relations and the organizations responsible for them. Tools used to build and study the models are Telelogic® System Architect® and DOORS®. They allow modeling of multiple abstraction layers of the architecture – business processes, its constituent objects and components and corresponding data and their structural relationships. As a consequence of this work some statements are inferred aiming to improve the efficiency of the acquisition management.

Presented in this paper views on architecture model of architecture of BFMS acquisition management system shows some important issues that may be used for optimization of the process. As seen on fig. 3 there are 3 operational organizations (i.e. nodes) which are significantly overloaded with information exchanges with other participants in the acquisition project. These are the Deputy Minister for Acquisition, Technology and Logistics; the Armaments Policy Directorate and the Defense Acquisition council. Their operational nodes are shown with thick lines on fig. 3. Moreover the structure of the nodes information exchange is not strictly hierarchal. Only the Council of Ministers, the Minister of Defense and the Defense Council are hierarchically organized. Other management responsible organizations may receive documents and plans from many levels of BFMS, as seen on fig. 3. In this respect, a possible improvement of the architecture is to reorganize the structure of information

exchange to be more hierarchical, which will remove some of the overload from the bold-lined organizations at Figure 3.

Another question that arises from presented models and might require discussion is the presence of phase #5 (Product Improvement or Service Life Extension) in the process. A closer look at Figure 5 shows that the activities that take place in this phase are to some extent similar with what happens in other phases of acquisition management. This may lead to the conclusion that fifth phase may be removed from the process, because it actually represents sub-acquisition process. Note that it actually allows a Separate Acquisition Project (SAP) to take place, as shown in Figure 4.

Our directions for further work are two-fold: (1) continuation of the construction of the model and building of the systems and technical DODAF views of acquisition architecture and (2) creation and analysis of models of improved, models of acquisition management.

## Notes:

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<sup>1</sup> AGATE (architecture framework), from Wikipedia <[en.wikipedia.org/wiki/AGATE\\_\(architecture\\_framework\)](http://en.wikipedia.org/wiki/AGATE_(architecture_framework))> (26 February 2008).

<sup>2</sup> Zachman Framework <[apps.adcom.uci.edu/EnterpriseArch/Zachman/](http://apps.adcom.uci.edu/EnterpriseArch/Zachman/)> (26 February 2008).

<sup>3</sup> Glossary Defense Acquisition Acronyms And Terms, published by the Defense Acquisition University Press, Fort Belvoir, Virginia, September 2003.

- <sup>4</sup> Zachman Framework <<http://apps.adcom.uci.edu/EnterpriseArch/Zachman/>> (26 Feb. 2008).
- <sup>5</sup> DoD Architecture Framework, Definitions and Guidelines, v1.5 <[www.defenselink.mil/cio-nii/docs/DoDAF\\_Volume\\_I.pdf](http://www.defenselink.mil/cio-nii/docs/DoDAF_Volume_I.pdf)> (26 Feb. 2008).
- <sup>6</sup> DoD Architecture Framework, Definitions and Guidelines; DoD Architecture Framework, Product Descriptions, v1.5 <[www.defenselink.mil/cio-nii/docs/DoDAF\\_Volume\\_II.pdf](http://www.defenselink.mil/cio-nii/docs/DoDAF_Volume_II.pdf)> (26 Feb. 2008).
- <sup>7</sup> The official MODAF site, <[www.modaf.org.uk/](http://www.modaf.org.uk/)> (26 Feb. 2008).
- <sup>8</sup> AGATE (architecture framework).
- <sup>9</sup> DoD Architecture Framework, Definitions and Guidelines; DoD Architecture Framework, Product Descriptions.
- <sup>10</sup> System Architect.
- <sup>11</sup> AGATE (architecture framework).

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